

## Training of the Converteam European works council:

- 1) Strategy of the company expanding activities in China, India and Brazil
- Economic conditions in India, China and Brazil
- Economic situation in the European Union (Germany, United Kingdom, France)
- The strategic orientation of Converteam
- Opportunities and risks of the corporate strategy
- 2) Basic financial data based on the company's own documents
- Analysis of quarterly fundamental data
- Economic indicators for the control of the company
- Significance of the figures for the past, the presence and the future
- Indicators for job security
- *3)* Safeguarding of sites in other companies
- Examples of good practice from other EWCs based on French law
- Current role of the Converteam EWC for site and job security
- Development path of the Converteam EWC
- 4) Comparison of the Converteam EWC agreement with the new EWC Directive
- The main changes in the new Directive
- Analysis of the Converteam agreement in comparison with the new Directive
- Analysis of the agreement in comparison with recent developments in other companies
- Requirements for action and legal framework

## 5) Review and outlook

- Review: the topics of this week
- Next steps for the Converteam EWC

## Speakers:

- Rainer Appel, economic adviser for works councils, Darmstadt
- Dr. Dierk Hirschel, economist of the German trade union federation ver.di, Berlin
- Dr. Manfred Bobke-von Camen, lawyer in Cologne, former deputy general secretary of the European Metalworkers' Federation (EMF)